LINDA C. OSTROWSKI

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EXPERIENCE

Canberra Industries, Inc., now part of Mirion Technologies

1984-Present

A global company with over \$200 million in sales per year and 1000 employees, having production and engineering facilities worldwide, offering nuclear measurement solutions and services for the safety of personnel, to assess the health of nuclear facilities, and for safeguarding the public and the environment

Vice President, Characterization Division

October 2016-Present

Responsible for business activities in the Americas and Asia for the newly formed Characterization Division of Mirion Technologies.

Vice President, Global Sales Performance

Responsible for \$40 million of business through direct management of network of 35 global Distributors; Global business development, management, and execution of strategic sales plans for Military and D&D markets; Management of global sales functions (forecasting, opportunities pipeline, training, compensation, sales processes)

Vice President, Sales & Services Americas

Responsible for business in North, Central, and South America; leading and managing a team of 160 sales and service personnel and Representatives

Vice President, Fuel Cycle Business Line

Responsible for all aspects of the business line globally (defining and executing the strategy; setting and meeting orders targets; managing and directing staff; developing and meeting budgets; marketing; development of partnership initiatives; project and contract negotiations

Director, Measurement Services Division

Chief Operating Officer, Mobile Characterization Services (MCS)

Responsible for measurement-services related projects, managing over 70 personnel; strategy & business development, operations, partnerships, finances

EDUCATION

- Business Management, Quinnipiac University, Hamden, CT
- Harvard Business School, Executive Management Leadership Program

MEMBERSHIPS AND OTHER QUALIFICATIONS

- "Outstanding Young Women of America" Recipient
- National Association for Female Executives (NAFE)
- National Health Physics Society (HPS); American Nuclear Society (ANS); ETCHPS